

# 3rd Annual EU Operational Excellence Summit



Budapest June 7th • Milan June 9th



Hosted by the **XONITEK** Group of Companies



*“The Summit hosted by XONITEK in London was a great experience for me. It was comforting to learn that we were not alone in our challenges — and inspiring to learn the methods used to overcome. Networking with a variety of delegates from different markets and industry was very rewarding — as was meeting some of the members of the XONITEK team, which was the start of an excellent partnership.”*

**Renato Mattos** -

Head of SOKE Program,  
Group Operations.

**Mondial Assistance**

## Leveraging Operational Excellence...

### ... And achieving a “Frictionless World”

**Defn: Friction** — *“The ‘evil’ of all motion. No matter in which direction something moves, friction pulls it the other way. It appears as if nature has given us friction to stop us from moving anything”* - [www.fearofphysics.com](http://www.fearofphysics.com)

What stands between us and our goals? What stands between our being good and being great?

In our personal lives, our professional careers, and in the execution of our business strategies; we encounter friction which hinders the achievement of our goals. The source of this friction is often beyond our control — and we need to know how to overcome. However, more often than we care to admit, the source of friction is from within - and we need to know how to see the root-cause of the friction, and eliminate it at the source.

During this EU Operational Excellence Summit, we will explore the various challenges we face today, and those we might have to face tomorrow. We will investigate how these challenges might be overcome and turned into opportunities using the principles of Operational Excellence — *including Leadership skills and leveraging the methodologies and tools of Lean Six-Sigma* — in realizing our potential and the potential of those around us and our organizations.

### Who should attend...

Executive leadership — and those whose career trajectory aspires to a leadership role. This includes: *CEO’s, CFO’s and COO’s • Division Managers & Vice Presidents • and Continuous Improvement Leaders.*

### Why you should attend...

Oftentimes, the difference between being good and being great has less to do with those around us and our circumstance and more to do with ourselves and how we face the challenges.

During the day-long summit, you will **hear case-studies** and **learn the tools and techniques** required of the modern leader — but most importantly, you will learn the characteristics and soft-skills that make the successful leader in today’s business climate.

You will leave the summit ready to face the challenges anew and strategically steward your company in becoming a **High-Performance Organization**.

# The Venues and Summit Agendas

Only the most comfortable and collegiate of environments...

... With only the most inspiring and thought-provoking speakers.

## June 7th, Budapest



**British Embassy**  
Harmincad Utca 6  
Budapest 1051

## June 9th, Milan



**Fed. Assoc of Science & Technology**  
Piazzale R. Morandi 2  
Milan 20121

**0800h: Registration and Networking**

**0900h: Joseph F Paris Jr —Opening Remarks, "A Frictionless World"**



Friction is the force that restricts forward movement. If great enough, the forward movement will be slowed to a stop. How can we strive for a frictionless world and accelerate connecting those who "have" with those who "need". This session will explore the sources of friction, their costs, and how to affect the changes necessary to break free of the past.

**1000h: Gyorgy Seprenyi—Robert Bosch Ltd**



*"Lean Logistics and Supply Chain Development — by Involving Suppliers."* Lean principles and their application across the supply chain.

**1100h: Ferenc Varga & Zsófia Kovács**

—K&H Bank



*"Building Operational Excellence; Exploring the Journey of Change at K&H Bank."*

**1000h: Marco Tagliapietra — GE Capital**



*"Operational Excellence in a Regulated Framework—a Case Study at GE Capital."* Challenges faced in a complex regulatory environment.

**1100h: David Bovis — PCC**



*"Look before you Lean."* An investigation and appreciation of the psychological aspects of affecting change across an organization.

**1200h: Catered Networking Lunch**

**1330h: Carey Lohrenz —The Corps Group**



*"Key Factors Impacting the Long-Term Sustainability of Lean Six-Sigma & Proposed Strategies for Today's Global Business."* Almost 75% of Continuous Improvement initiatives fail to achieve their objectives. We will discuss the results of information collected from over 400 CI professionals from over 20 different business sectors—all with a common denominator.

**1430h: László Tömpe PhD — LeanCenter**



*"Lean Challenges: Failures, Behaviors, and Resources"* A review of case studies in the obstacles that need to be overcome for success.

**1530h: Miklós Kiss — Siemens**



*"Beating the Competition by Listening to your Toughest Customer"* A discussion and case-study on the importance of delivering value in the eyes of the customer.

**1430h: Alessandro Laureani — Google**



*"The Impact of Leadership on Continuous Improvement Programs"* Discuss leadership styles and their impact on CI programs across a company.

**1530h: Panel Discussion**

The day's deliberations will conclude with a panel discussion consisting of the speakers. In addition to some pointed and relevant questions from the moderator, the panel will field open questions from the attending delegates.

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Psychology of  
Cultural Change

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a lean szakma központja

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Followed Immediately By Closing Remarks and Networking Cocktail Reception

# Speaker Short Biographies

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## Gyorgy Seprenyi; CI Leader, Robert Bosch Ltd



Gyorgy Seprenyi is the Department Manager for the Bosch Production systems at Robert Bosch, Ltd. His team is responsible for Operational Excellence across the value stream—from suppliers to customers. In addition, Seprenyi's team delivers OpEx training activities in Lean Methods and applications for all employees. Prior to joining Robert Bosch, Seprenyi worked as a Lean / Production Manager at General Electric and was responsible for manufacturing support engineering—primarily related to halogen and auto lamps.

## Miklós Kiss; Quality Department Leader

- Siemens Erőműtechnika Kft



Miklós Kiss is an accomplished expert in Quality Management and Operational Improvement within manufacturing organizations. He specializes in leading teams of Continuous Improvement practitioners — targeting dramatic savings by cutting waste and quality defects. Previously, Kiss held a series of key positions at General Electric where he earned his Six-Sigma Master Black-Belt and was instrumental in delivering millions of Euros in savings by developing and deploying an improvement strategy.

## Ferenc Varga & Zsófia Kovács; K&H Bank Zrt



Ferenc Varga is a senior Lean Strategist for K&H Bank in Hungary. He was responsible for implementing and monitoring 5S processes at the department level before expanding the deployment across 2000 employees. Prior to J&H Bank, Varga served as a senior consultant at Neoris and as Supply Chain Developer at Danone.

Zsófia Kovács led the Lean Evaluation Project at K&H Bank, an initiative to apply Lean methodologies in document filing and archiving—resulting in a time savings equivalent of 24 FTE's

## László Tömpe PhD; Business Unit Manager, LeanCenter



Dr. László Tömpe is the founder of LeanCenter—which was established in 2007 as a part of the Aurum Educational Centre. LeanCenter is an information and competence focal point for Lean practitioners in Hungary. He is an honorary member of the Hungarian Association of Logistics, Purchasing, and Inventory Management. Tömpe is a committed Lean philosopher; constantly in search of opportunities for cooperation across a variety of fields, organizations and institutions for higher education.



## Joseph F Paris Jr; Chairman

XONITEK Group of Companies

Paris founded XONITEK — a management consultancy firm specializing in helping client companies achieve Operational Excellence — in 1985. With a focus on enhancing shareholder value, Paris is regularly sought by company executive leadership to help; formulate their strategic vision, develop the tactics necessary to achieve their goals, identify and organize the logistics necessary to support the plan, and lead in the execution phase.

Paris is routinely called upon by prestigious universities and industry congresses from around the world to deliver keynotes and lectures on; business management, Continuous Improvement, Lean Six-Sigma and leadership.

Previously an adjunct professor at Cornell University Johnson School of Management, Paris currently serves on the Boards of Binghamton University's Watson School of Engineering (SSIE) and the Institute of Industrial Engineers (IIE) Process Industries Division.

[www.XONITEK.com](http://www.XONITEK.com)

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## Carey Lohrenz; Leadership Consultant, The Corps Group



As a former F-14 Fighter Pilot for the United States Navy; Carey “Vixen” Lohrenz is accustomed to working in fast-moving and dynamic environments—environments where a failure in execution can lead to catastrophic results. She now devotes her energy training corporate executives leadership and team-building skills necessary to avoid catastrophe in the highly volatile business environment that exists today. She is a highly sought business consultant and motivational speaker.

## Marco Tagliapietra; Operational Excellence Leader, GE Capital



Responsible for the overall management of the Operational Excellence function and operations integration. Located in Milan, this is a senior management position with full responsibility for outstanding service delivery, project management co-ordination, operations integration, globalization initiatives, consistency through metrics and SLA governance covering all aspects of Operations, Fleet, EF and Lending as-well as providing a full service to the needs of the wider GE Capital Italy Business.

## David Bovis; Founding Partner, Psychology of Cultural Change



David Bovis has facilitated the deployment of Change to organizations across Europe for over twenty years. Following an indentured engineering apprenticeship, Bovis was educated in World Class Manufacturing (Lean) techniques; subsequently leading numerous change initiatives in strategy, structure and systems. Prior to founding PCC, Bovis filled a variety of roles in industry including; Lean Enterprise Manager in a “blue-chip” defense company and Business Improvement Specialist for a multi-national consultancy.

## Alessandro Laureani;

### - Global Operations; Processes and Systems Manager, Google



Alessandro Laureani is an expert in converting statistical insight into Lean Six-Sigma improvement results. As a senior manager in the high-demand worldwide Google operation, he focuses on improving the systems and deliverables in the Adwords platform. Laureani is also a recognized scholar in the intersection of human resources and Operational Excellence. Prior to his role at Google, Laureani served as a Lean Six-Sigma Master Black Belt at Hertz Europe—delivering process re-engineering and mentoring Green Belts and Black Belts in the Organization.



## XONITEK is....

A global management consultancy firm specializing in helping our clients successfully achieve Operational Excellence by leveraging the disciplines of Lean Six-Sigma along with the Leadership skills necessary to bring about true and permanent change — change that has “staying power”.

And by aligning their resources and committing to their strategies, they transform themselves into becoming a High-Performance Organization.

### The Guiding Principles for Operational Excellence

Nobody is perfect. And we will never achieve perfection — neither individually nor collectively. However, achieving perfection is not what Operational Excellence is all about.

***Operational Excellence is about the pursuit of perfection.***

It is about effective communication, leadership and followership. It is about effective problem solving and applying the proper tools and techniques in an orchestrated fashion.

***Operational Excellence is about deliberate improvement.***

It is about having the eyes of a child and being able to objectively question everything. It is about achieving an alignment of the resources towards a stated purpose and a commitment to accomplish.

***Operational Excellence is about the High-Performance Organization.***

### For more information contact:

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- +44 (0) 7919 371 927

### Event Details & Registration at:

[www.XONITEK.com](http://www.XONITEK.com)